

Choose your window coverings in the comfort of your home

SHADEMAKER BLINDS

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Advertising Feature

By LeRoy Bidlo
For L-P Specialty Products

Andria Kainz knows window coverings. There's no doubt about that. With



years of experience in the furniture business and home decoration, her firm, Shademaker Blinds, can provide you with the blinds, shades or shutters you need to complement your décor and your lifestyle.



She noted that it's important to hire a professional to help you with your décor, even with your blinds, shades or shutters. Andria said: "Window coverings can make or break a room. They will be noticed by every visitor. They provide beauty and control room lighting. It's important that that your blinds or shades match your

décor and your lifestyle. A professional will help you make the right choices... choices that you can live with for many years."

Since Andria works out of her home and brings her showroom to you in her SUV, she has lower overhead and can pass the savings on to you. She said, "I bring my showroom directly to the customer's home. It's a personalized service and I get a better idea of customer needs. I am a design professional and do the measuring on site. It allows customers to see window coverings in their own environment, enabling you to see how lighting, room colours, and furnishing affect your choices."

Andria's firm sells only the highest quality window coverings. "I carry only quality, name-brand window coverings because they are backed with a manufacturer's limited lifetime warranty. They will last many, many years."

She said that the transition to owning her own company has been a natural for her. "I loved working in the furniture business and helped people decorate their homes. I helped them choose their own style and to work within their budget. I do the same thing now, but I am my own boss and can give

even better service to my customers."

She also noted that working with a small local firm has many advantages for customers. "Since this a small firm, you are dealing directly with the people who will help you choose blinds, install them and ensure that you are satisfied. There are no middle men." As well, she can visit your home evenings and weekends, unlike some window covering retailers.

Andria and her husband also own a construction company, which does the installations for her. This ensures a quality installation by someone you can trust. She added: "We provide a free 60-day service guarantee, though you shouldn't have a problem because we know what we're doing. And remember that most of the products we sell have a manufacturer's limited lifetime warranty."

Window coverings do more than block out light or provide privacy. They also help to keep out the cold in winter and the heat in summer, providing the



homeowner with savings for heating and air conditioning. Andria said, "Cellular shades are very popular. The honeycomb cells built into the blinds provide excellent insulation and reduced energy bills."

She also says that solar blinds, the ones with a bazillion tiny holes, are very popular. They cut down some of the light coming through, but not all of it — you pick the amount of light you want to get through. Slatted blinds of real or faux wood are also popular. And shutters are still being installed in homes and businesses, particularly older ones.

If you own a business, such as an office or restaurant,

Andria can also supply you with window coverings. "We can handle just about any size order. And my family's construction business will

ensure that your blinds or shades are installed properly."

Though Andria lives in Regina, she's happy to help home owners and businesses in Moose Jaw, Weyburn and Estevan. If you'd like to learn more about Shademaker Blinds, visit Andria's website at www.shademakerblinds.ca. Andria noted that newer blinds provide safety that many of those made before 2000 may not. "Children and pets have become entangled in the long cords on older blinds and there have been fatalities. If you have blinds with these cords, it's time to replace them."

Andria Kainz said that there's only one way to ensure that your window coverings will match your décor and lifestyle, and provide many years of service. And that's to hire a professional. Give her a call at 533-7750, and make your home one you can be proud of.

Coupon

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